nd Labrador

n

\$5.9 billion in energy

million

Terra Nova offshore oil

Prince Edward Island

 Bilateral trade: \$606 million Imports \$23 million

> Fertilizers account for 85% of imports

Exports \$584 million

—\$174 million in vegetables

Member: NEG/ECP

Nova Scotia

- Bilateral trade: \$3.2 billion Imports \$461 million Exports \$2.7 billion
- · Energy trade: \$286 million
- Member: NEG/ECP

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CLEAN ENERGY

The Canada-U.S.
Clean Energy Dialogue
expands cross-border
cooperation in
carbon capture and
storage R&D as well
as other clean
energy and Smart

Canada–United States two-way goods and services trade totaling \$710 billion

Canada buys more goods from the U.S. than the entire European Union

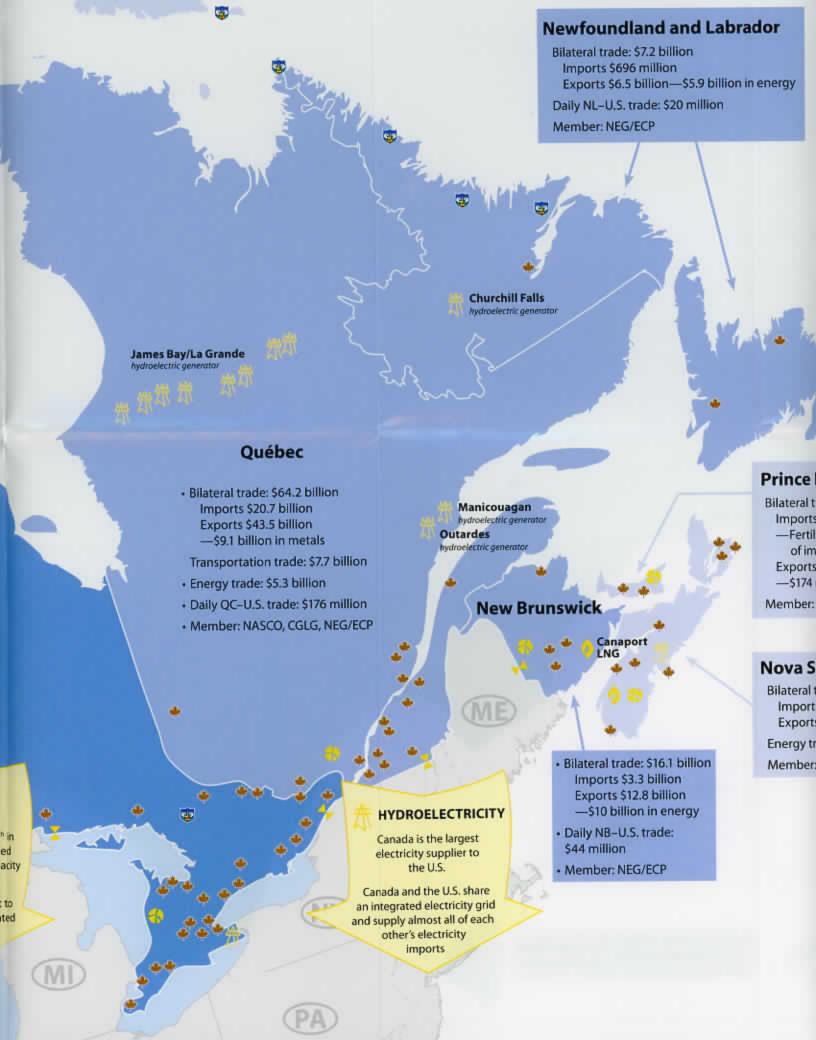
Canada is a responsible partner in energy security

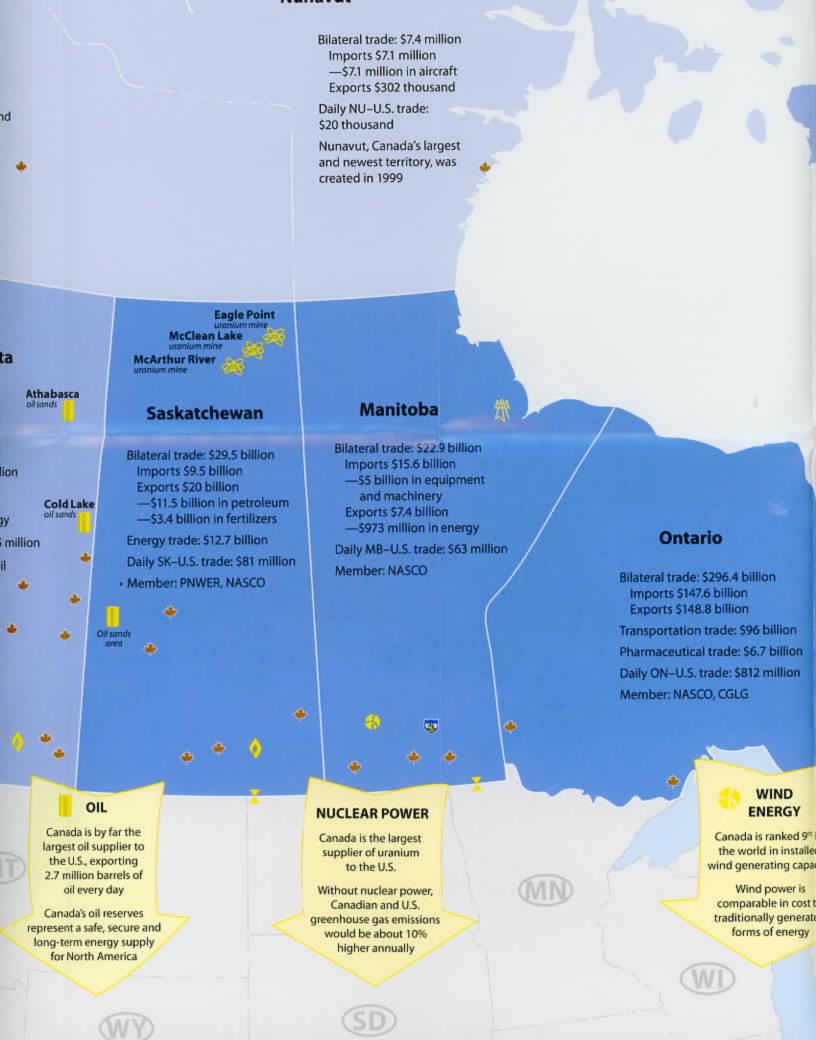


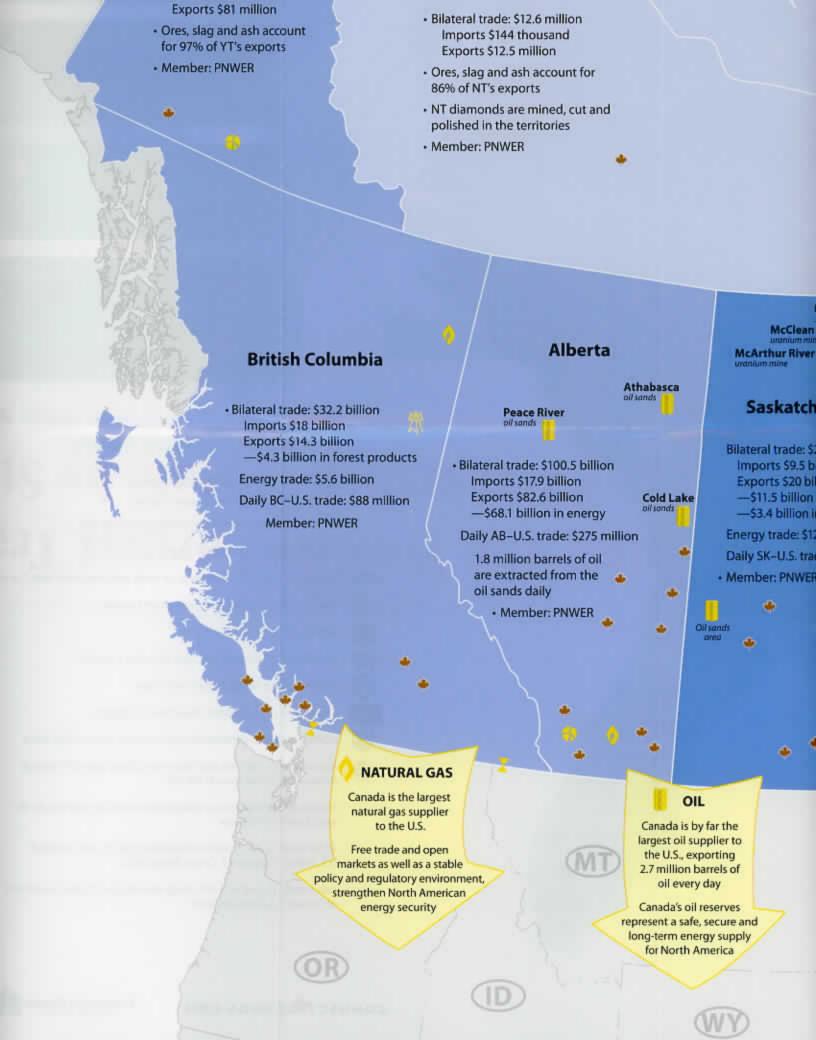
Friends * Partners * Allies

Canada-U.S.
Partnership Map

A state-by-state look at the world's largest trade and security relationship





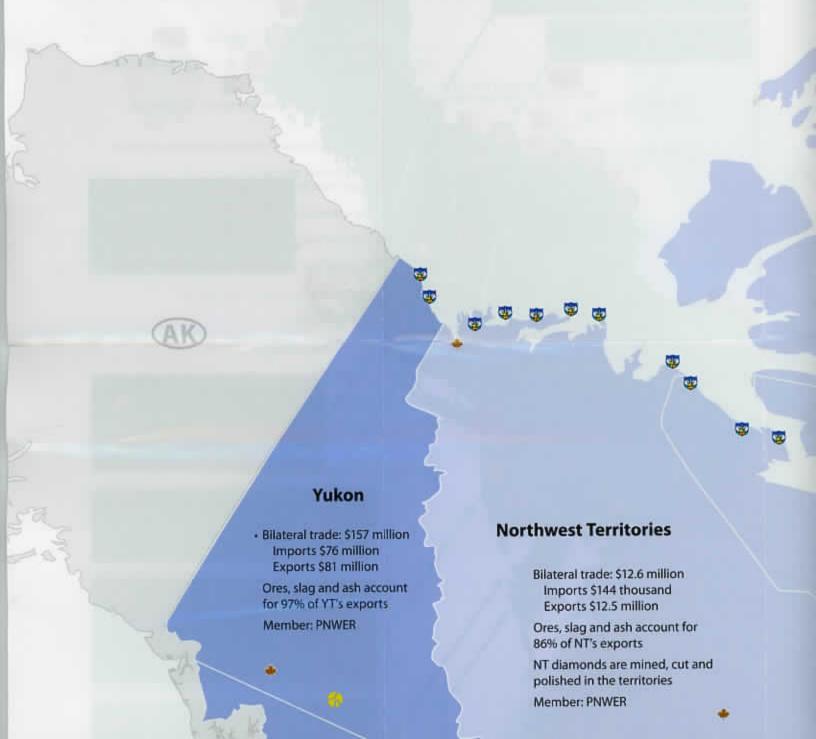


Canada-United States: The Worl and Security Partnership — Province

Canada is the United States' largest customer

Over 8 million U.S. jobs depend on trade and investment with Canada

400,000 people cross the border daily



ld's Largest Trade ce by Province

da

Nunavut

 Bilateral trade: \$7.4 million Imports \$7.1 million
 —\$7.1 million in aircraft Exports \$302 thousand

Daily NU-U.S. trade: \$20 thousand

Nunavut, Canada's largest and newest territory, was created in 1999

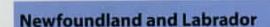
U.S. jobs dependent on trade and investment with Cana

According to a 2012 study commissioned by the Government of Canada, based over 8 million U.S. jobs depend on trade and investment with Canada.

Trade figures are in millions of U.S. dollars (U.S. Census Bureau)

	U.S. jobs supported	Exports to Canada	from Canada	Two-way trade
Alabama	114,400	1,932	1,618	5,550
Alaska	18,300	462	652	1,114
Arizona	132,200	2,165	1,491	3,656
Arkansas	68,600	1,654	917	2,571
California	1,162,500	17,296	25,780	43,076
Colorado	113,100	1,995	4,450	6,446
Connecticut	94,400	1,907	3,392	5,299
Delaware	24,700	1,027	711	1,738
Florida	563,200	3,819	4,051	7,870
Georgia	343,500	6,466	3,745	10,211
Hawaii	31,500	26	140	166
Idaho	32,700	1,323	952	2,275
Illinois	323,200	19,243	39,533	58,776
Indiana	193,400	11,854	7,676	19,530
lowa	107,300	4,334	3,138	7,472
Kansas	79,000	2,719	1,624	4,343
Kentucky	104,800	7,303	1,999	11,302
Louislana	93,200	2,662	1,658	4,320
Maine	36,400	1,318	1,920	3,238
Maryland	181,800	1,791	1,972	3,763
Massachusetts	181,700	3,404	7,686	11,090
Michigan	241,100	25,300	49,564	74,864
Minnesota	180,300	6,024	13,266	19,290
Mississippi	65,400	1,946	907	2,853
Missouri	149,500	4,136	2,826	6.962
Montana	24,400	634	5,167	5,801

	U.S. jobs supported		
WWW.COCCO	55,500		
Nebraska			
Nevada	71,300		
New Hampshire	37,100		
New Jersey	243,500		
New Mexico	35,300		
New York	595,800		
North Carolina	243,900		
North Dakota	24,800		
Ohio	305,200		
Oklahoma.	39,100		
Oregon	114,000		
Pennsylvania	337,400		
Rhode Island	27,500		
South Carolina	182,200		
South Dakota	27,300		
Tennessee	167,800		
Texas	390,500		
Utah	74,400		
Vermont -	16,200		
Virginia	273,900		
Washington	244,100		
Washington, DC	37,900		
West Virginia	35,300		
Wisconsin	159,000		
Wyoming	9,800		
Territories	4,600		
TOTAL	8,414,000		



Bilateral trade: \$7.2 billion Imports \$696 million

Exports \$6.5 billion—\$5.9 billion in energy

Daily NL-U.S. trade: \$20 million

Member: NEG/ECP



pendent on ent with Canada

e Government of Canada, based on 2010 data, rade and investment with Canada

S. dollars (U.S. Census Bureau)

	U.S. jobs supported	Exports to Canada	Imports from Canada	Two-way trade
Nebraska	55,500	1,888	873	2,761
Nevada	71,300	1,420	768	2,188
New Hampshire	37,100	645	8,047	8,692
New Jerrey	243,500	6,906	9,438	16,344
New Mexico	35,300	324	254	578
New York	595,800	13,182	18,977	32,159
North Carolina	243,900	6,955	3,313	10,268
North Dakota	24,800	3,063	2,688	5,751
Ohio	305,200	19,597	16,290	35,887
Oklahoma	39,100	1,995	5,111	7,106
Oregon	114,000	2,981	2,636	5,617
Pennsylvania	337,400	11,391	11,177	22,568
Rhode Island	27,500	570	641	1,211
South Carolina	182,200	3,958	2,437	6,395
South Dakota	27,300	693	452	1,145
Tennessee	167,800	8,631	5,312	13,943
Texas	390,500	23,725	16,027	39,752
Utah	74,400	1,772	1,600	3,372
Vermont	16,200	1,823	3,283	5,106
Virginia	273,900	3,113	1,957	5,070
Washington	244,100	B.255	13,852	22,107
Washington, DC	37,900	5	63	68
West Virginia	35,300	1,780	1,476	3,256
Wisconsin	159,000	7,618	4,394	12,012
Wyoming	9,800	329	1,714	2,043
Territories	4,600	24,396	2,632	27,028
TOTAL	8,414,000	291,756	324,247	616,003

Labrador

i.9 billion in energy nillion

Key to colors and symbols

Provincial imports from the U.S., per capita, 2012

under \$1,000 \$1,000 - \$5,000 over \$5,000

W NORAD station or North Warning System station

Canadian military base, station or forward operating location

Hydroelectricity 🧩 Uranium

Oil On Natural gas

PNWER: Pacific NorthWest Economic Region

NASCO: North America's Corridor Coalition, Inc.

CGLG: Council of Great Lakes Governors

NEG/ECP: Conference of New England Governors/ Eastern Canadian Premiers

All facts refer to 2012 goods trade between the U.S. and Canadian provinces/territories, based on Statistics Canada data; goods and services trade from the U.S. Bureau of Economic Analysis

Energy supply locations are representative but not exhaustive for each province & territory

Canada-United States two-way goods and services trade totaling \$710 billion

Canada buys more goods from the U.S. than the entire European Union



 Colorado exports \$418 million in agricultural goods, mostly animal meats

Equipment and machinery trade: \$1.2 billion

Canadian and U.S. forces jointly defend North American airspace through NORAD, headquartered in Cheyenne Mountain

· Canadian aerial bombers help fight CO wildfires





\$4.3 billion 79,000 jobs



Kansas exports \$445 million in energy, mostly fuel oil

Equipment and machinery trade: \$1.3 billion

Transportation trade: 5900 million

Canada buys 23% of KS's exports

Missour transpor and auto

14

Canada

Daily MC

\$578 million 35,300 jobs

New Mexico exports \$74 million in energy, mostly fuel oil

Equipment and machinery trade: \$224 million

Canadians made 125,100 visits to NM, spending \$43 million



\$7.1 billion 39,100 jobs





\$1.4 billion

 Oklahoma exports \$251 million in transportation, mostly aircraft Equipment and machinery trade:

 Canadian military personnel are fully integrated into the U.S. Air Force 552 Air Control Wing, Tinker AFB

\$39.8 billion 390,500 jobs

Texas exports \$1.5 billion in fuel oil and \$1.4 billion in crude petroleum

- Equipment and machinery trade: \$12.8 billion
- . Daily TX-Canada trade: \$109 million
- · Bilateral efforts protect the endangered population of whooping cranes, whose only remaining natural flock migrates between national parks in Canada and TX





Canadians made 567,000 visits to Hawaii, spending \$935 million

\$166 million 31,500 jobs











Seattle, WA

McChord AFB

\$22.1 billion 244,100 jobs



Oroville, WA

Whidbey Island Oak Harbor Tacoma Ft.Lewis

· Washington exports \$1 billion in transportation, mostly aircraft

 Canadians made 3 million visits to WA. spending \$766 million



\$5.8 billion 24,400 jobs

- Montana exports \$164 million mostly fuel oil
- Equipment and machinery tra
- Daily MT-Canada trade: \$16 n Canadians made 1 million visi 5317 million

Canadian bison are helping to buffalo population in a conse

\$2.3 billion 32,700 jobs

Idaho exports \$282 million in chemicals, mostly fertilizers

 ID imports \$214 million in agriculture, mostly animal feed and food industry residues

Minerals and metals trade: \$599 million

52 9,8

Wyoming exp chemicals, mo

Minerals and n

Equipment and \$233 million

Oregon exports \$654 million in minerals

and metals OR imports \$716 million in fertilizers,

most for trans-shipment to Asian markets

\$5.6 billion

114,000 jobs

Fish and crustaceans trade: \$36 million

\$43.1 billion 1,162,500 jobs



\$2.2 billion 71,300 jobs Barrick Gold Mines Bald Mountain Cortez Goldstrike Ruby Hill Turquoise Ridge

Canadians made 1.6 million visits to Nevada, spending \$1.4 billion

- NV exports \$529 million in minerals and metals, mostly ores, slag and ash
 - . Equipment and machinery trade: \$513 million
 - · Barrick Gold, a Canadian company, has over 4,100 employees in NV

\$3.4 billion 74,400 jobs

- Utah exports \$599 million in minerals and metals
- UT imports \$360 million in agriculture, mostly live animals Equipment and machinery trade: \$519 million

- California exports \$4 billion in agriculture, mostly fruits, nuts and vegetables
 - Transportation trade: \$16.1 billion, mostly automobiles
 - CA imports \$2.3 billion in energy, mostly crude petroleum
 - Daily CA-Canada trade: \$103 million
 - · Canadians made 1.7 million visits to CA. spending \$1.4 billion



 Colorad goods, r Equipm

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\$5.8 billion 24,400 jobs

- Montana exports \$164 million in energy, mostly fuel oil
- Equipment and machinery trade: \$247 million
- Daily MT-Canada trade: \$16 million

million in

nillion in live animals

achinery

els

- Canadians made 1 million visits to MT, spending \$317 million
- Canadian bison are helping to rebuild the American buffalo population in a conservation initiative





\$2 billion 9,800 jobs

Wyoming exports \$93 million in chemicals, mostly inorganic chemicals

Minerals and metals trade: \$85 million

Equipment and machinery trade: \$233 million



\$6.4 billion 113,100 jobs

- Colorado exports \$418 million in agricultural goods, mostly animal meats
 - Equipment and machinery trade: \$1.2 billion
- · Canadian and U.S. forces jointly defend North American airspace through NORAD, headquartered in Cheyenne Mountain
- Canadian aerial bombers help fight CO wildfires





Portal, ND

\$5.8 billion 24,800 jobs

- North Dakota exports \$1.4 billion in energy, mostly crude petroleum Agricultural trade: \$1,1 billion
- Canadians made 958,800 visits to ND, spending \$255 million

\$1.1 billion 27,300 Jobs

 South Dakota exports \$257 million in agricultural goods, mostly animal feed SD imports \$109 million in chemicals, mostly fertilizers

Equipment and machinery trade: 5303 million

\$2.8 billion 55,500 jobs

- · Nebraska exports \$662 million in equipment and machinery, mostly agricultural equipment
- Agriculture trade: \$616 million
- Canada buys 25% of NE's exports

\$4.3 billion 79,000 jobs

- Kansas exports \$445 million in energy, mostly fuel oil
- Equipment and machinery trade: \$1.3 billion Transportation trade: \$900 million Canada buys 23% of KS's exports



\$19 180

 Minnesota in transport automobile

Equipment trade: \$2 bi

. Daily MN-C \$53 million

> los agi

Canada–United States: ' and Security Pa

\$11.3 billion

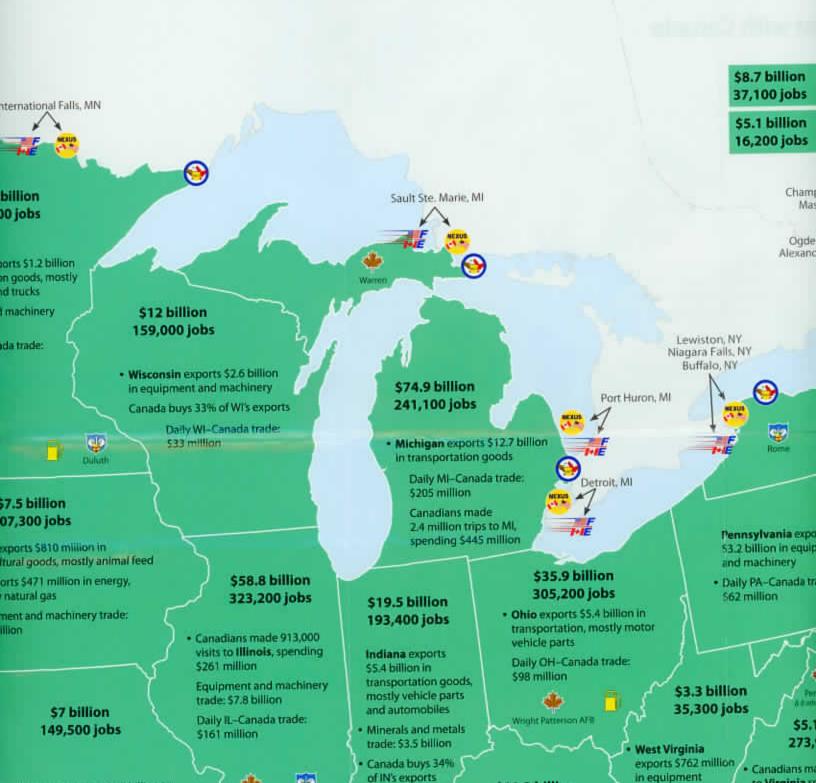
104,800 jobs

to Virginia sp

CGI, a Canadi

has over 3,80 in VA

and machinery

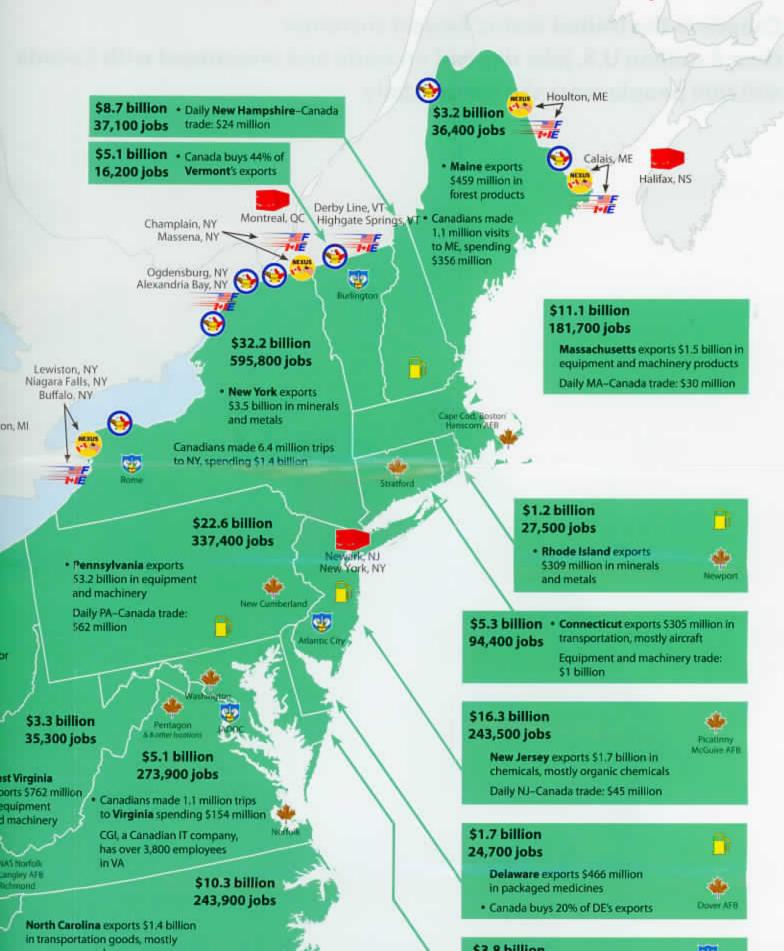


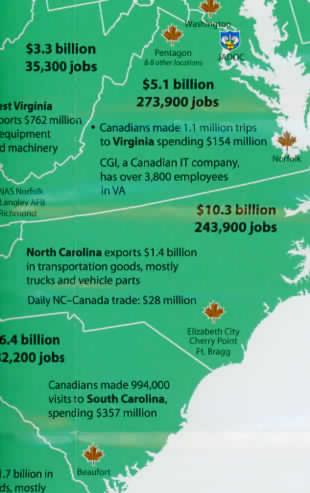
Missouri exports \$1.7 billion in

and automobiles

transportation goods, mostly trucks

urity Partnership — State by State





\$16.3 billion 243,500 jobs



New Jersey exports \$1.7 billion in chemicals, mostly organic chemicals

Daily NJ-Canada trade: \$45 million

\$1.7 billion 24,700 jobs



Delaware exports \$466 million In packaged medicines



Canada buys 20% of DE's exports

Dover AFE

\$3.8 billion 181,800 jobs



Canada buys 15% of Maryland's exports



Equipment and machinery trade: \$1 billion

Key to colors and symbols

Canada is the state's #1 export market

Canada is the state's #2 export market

Canada is the state's #3 or smaller export market

Bilateral Canada-state goods trade

jobs Number of state jobs dependent on trade and investment with Canada



Energy is the state's largest import from Canada



NEXUS enabled border crossing



FAST Free and Secure Trade enabled border crossing



IBET Integrated Border Enforcement Team



Canadian and U.S. Customs inspectors at seaports



NORAD Joint U.S.-Canadian North American Defense Command



Approximately 740 Canadian Forces and Department of National Defence personnel serve in the U.S.

Military symbols represent a military presence in the state and not the exact location of the base

All facts refer to 2012 goods trade between the U.S. and Canada in U.S. dollars, based on U.S. Census Bureau data

Jobs numbers based on a 2012 study commissioned by the Government of Canada, based on 2010 data

million



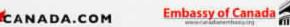
million visits to

rcraft

9 billion 200 jobs

- · Canadians made 3.7 million visits to Florida, spending \$4 billion
 - FL exports \$1 billion in agricultural goods, mostly fruits, nuts and vegetables
 - · Equipment and machinery trade: \$1.8 billion

Panama City Jacksonville Татра вау







nachinery Equipment and machinery trade: \$1.2 billion n Canadian and U.S. forces jointly defend North American airspace through NORAD, headquartered in Cheyenne Mountain · Canadian aerial bombers help fight CO wildfires \$578 million 35,300 jobs raft · New Mexico exports \$74 million in energy, mostly fuel oil · Equipment and machinery trade: AZ. \$224 million Canadians made 125,100 visits to NM, spending \$43 million Kirtland AFB Honolulu Canadians made 567,000 \$166 million

visits to Hawaii, spending

\$935 million

31,500 jobs

113,100 Jobs

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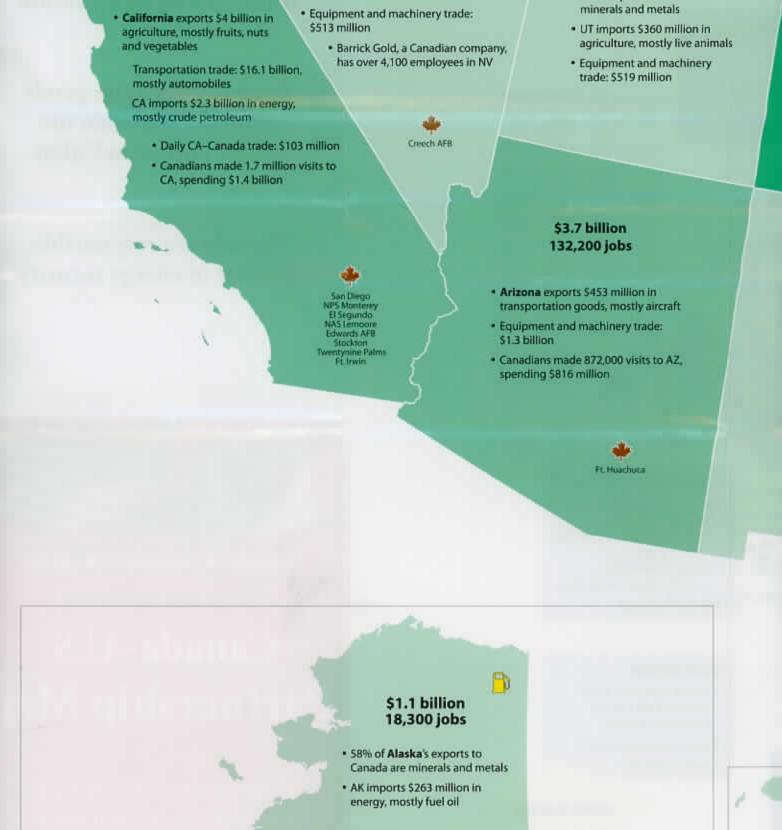
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Elmendorf AFB

- 22- 40

Eielson AFB

 Canadians in visits to Har \$935 million